

Message Text

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PAGE 01 STATE 125471

16

ORIGIN COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 R

DRAFTED BY COM/BIC/OED/OPS/J.T.HARDISTY

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COM/BIC/OED/OPS/J.T.HARDISTY

COM/BIC/OED/OPS/S.S.LEON

COM/BIC/OED/OBOD/R.E.COHEN

STATE/ARA/ECP/D.C.LACEY

----- 114409

R 292341Z MAY 75

FM SECSTATE WASHDC

TO AMEMBASSY SANTO DOMINGO

AMEMBASSY PANAMA

AMEMBASSY SAN JOSE

AMEMBASSY MANAGUA

AMEMBASSY TEGUCIAGALPA

AMEMBASSY GUATEMALA

AMEMBASSY SAN SALVADOR

AMEMBASSY MEXICO

UNCLAS STATE 125471

E.O. 11652: N/A

TAGS: BEXP, DR, PN,RQ,NU,HO,GT,ES,MX

SUBJECT: PRODUCT OPPORTUNITY: VISIT OF TRAILMOBILE

--- INTERNATIONAL MARKETING MANAGER - MR. ROBERT

--- LINSENMAIER

1. WASHINGTON OFFICE OF PULLMAN, INC. HAS INFORMED USDOC THAT MR. ROBERT LINSENMAIER, INT'L MARKETING MANAGER OF PULLMAN'S TRAILMOBILE DIVISION IS VISITING BELOW LISTED COUNTRIES DURING PERIOD MAY 29-JUNE 16. LINSENMAIER INTENDS TO CONTACT AMEMBASSY IN EACH COUNTRY TO DISCUSS MARKET POTENTIAL FOR TRAILERS. IN LIGHT OF EXTERMELY SOFT MARKET IN U.S. FOR TRAILERS AND DEPENDENCE ON FOREIGN SALES TO SURVIVE DOMESTIC CONDITIONS, REQUEST EMBASSY PROVIDE ANY ASSISTANCE POSSIBLE IN DIRECTING LINSENMAIER TO POTENTIAL PURCHASERS. FOLLOWING IS LINSENMAIER ITINERARY.

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MAY 29-31 DOMINICAN REPUBLIC HOTELERA NACO

--- AVENIDA TIRADENTES
--- SANTO DOMINGO, D. R.

JUNE 1-3 PANAMA EL CONTINENTAL

--- VIA ESPANA AND CALLE
--- RICARDO ARIAS
--- PANAMA CITY

JUNE 4-5 COSTA RICA IRAZU HOTEL

--- P.O. BOX 962
--- SAN JOSE, COSTA RICA

JUNE 6-8 NICARAGUA MANAGUA INTER-CONTINENTAL

--- LA ESPLANADA DE DISCAPA
--- MANAGUA, NICARAGUA

JUNE 9-10 HONDURAS HONDURAS MAYA HOTEL

--- COLONIA PALMIRA
--- TEGUCIGALPA, HONDURAS

JUNE 11-12 GUATEMALA SHERATON CONQUISTADOR

--- VIA 5, 4-68 ZONA 4
--- TEL: 64691
--- CABLE: CONQUISTADOR

JUNE 13-14 EL SALVADOR CAMINO REAL

--- BOULEVARD DE LOS HEROES
--- SAN SALVADOR, EL SALVADOR

JUNE 15-16 MEXICO MARIA ISABEL-SHERATON

--- (TO VISIT PASEO DE LA REFORMA 325
--- TRAILMOBILE MEXICO CITY
--- DE MEXICO) TEL: 525-90-60
--- TELEX: 017-73-936 INGERSOLL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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Disposition Remarks:
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Document Unique ID: 00
Drafter: BIC/OED/OPS/J.T.HARDISTY
Enclosure: n/a
Executive Order: N/A
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Handling Restrictions: n/a
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Margaret P. Grafeld
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05 JUL 2006

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Subject: PRODUCT OPPORTUNITY: VISIT OF TRAILMOBILE --- INTERNATIONAL MARKETING MANAGER - MR. ROBERT
TAGS: BEXP, DR, PN, RQ, NU, HO, GT, ES, MX
To: SANTO DOMINGO MULTIPLE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006